



Carlisle Industrial Brake & Friction
1031 E. Hillside Drive
Bloomington, IN 47401
812/336-3811 or 1-800/873-6361

Friday, December 3rd, 2010

**Subject: Completion of Acquisition of Hawk Corporation
as Part of Carlisle Industrial Brake and Friction (CIBF)**

Dear valued customer,

We are pleased to confirm that earlier this week, Carlisle Companies Incorporated (NYSE: CSL) completed the acquisition of Hawk Corporation, a leading worldwide supplier of friction materials for brakes, clutches and transmissions. The addition of Hawk and its well established and respected brands to Carlisle's existing Industrial Brake and Friction (CIBF) business creates an extremely strong company with technological leadership and global capabilities to better serve you, our customer, with a comprehensive portfolio of products and solutions that are unmatched in the global industrial braking industry. Whether your application calls for wet or dry friction materials, mechanical braking assemblies, braking actuation solutions, or even full pedal-to-wheel hydraulic braking systems, the new CIBF offers our customers the broadest set of capabilities in our industry.

While the addition of Hawk is a very exciting and compelling complement to our existing Industrial Brake and Friction offering, this is only the first step in the process. For the foreseeable future we will continue to operate both of these established and well run businesses in a "business as usual" manner. Nothing will change with respect to your ongoing orders with either business. In the coming months we intend to continue to develop our newly combined capabilities in order to further benefit our customers and markets. Accordingly, we will also proactively communicate changes as we move forward that could affect your experience as our customer with the people, products, technologies, and services associated with our new CIBF business.

Thank you again for your continued business with both CIBF and Hawk, and we look forward to serving you in the future with our newly expanded capabilities. If you have any questions in the meantime, please feel free to contact your existing Carlisle or Hawk representative.

Sincerely,

A handwritten signature in black ink, appearing to read "CKoch", is positioned above the printed name of the sender.

Christian Koch
President
Carlisle Industrial Brake and Friction